

Australian Credit License: 514 947 ABN: 56 630 388 635



VM INTEREST RATE

Owner Occupied Home Loans

Product	Max	Variab	iable Rate Fixed Rate Terms				
Type	LVR	P&I	Ю	1 years	2 years	3 years	5 years
Special*	≤80%	3.19%	N/A	3.11%	3.11%	3.16%	3.31%
Prime	≤95%	3.29%	N/A	3.21%	3.21%	3.26%	3.41%
Near Prime	≤80%	3.79%	N/A	3.71%	3.71%	3.76%	3.91%
Specialist	≤80%	3.94%		3.86%	3.86%	3.91%	4.06%

^{*}Special for 60% LVR to \$750k or 80% LVR \$500k (P&I Only)

Investment Home Loans

Product	Max	Variab	ble Rate Fixed Rate Terms (P&I)			kI)	
Туре	LVR	INV PI	INV IO	1 years	2 years	3 years	5 years
Special*	≤80%	3.44%	N/A	3.21%	3.21%	3.26%	3.41%
Prime	≤90%	3.54%	N/A				
	≤80%		3.89%	3.31%	3.31%	3.36%	3.51%
Near Prime	≤80%	4.04%	4.39%	3.81%	3.81%	3.86%	4.01%
Specialist	≤80%	4.19%	4.54%	3.96%	3.96%	4.01%	4.16%
Investment IO Fixed Rate: 0.25% loadings apply							

^{*}Special for 60% LVR to \$750k or 80% LVR \$500k (P&I Only)

Max LVR for INV PI - 90% and for INV IO 80%

Construction Admin Fee - \$750

Application Fee-\$950

Discharge Admin Fee - \$500

Settlement Fee - \$150

Annual fee - \$395p.a.

- Annual fee on all loans with exception of Specials and Prime loans without $100\%\,e\text{-}o\text{ffset}$ account

Terms, conditions and eligibility criteria apply. The information provided is accurate as of the issue date and is subject to change without notice.



VM Residential Prime

	Credit Parameters
Minimum Living area	$50\mathrm{m}^2$
Maximum Loan amount	\$5,000,000 (up to 60% LVR) \$3,500,000 (up to 70% LVR) \$2,000,000 (up to 80% LVR) \$1,500,000 (up to 90% LVR) \$1,150,000 (up to 95% LVR for OO Only)
Borrower Type	Individuals, Company or Trust
Loan Purpose	For owner-occupied and investment purposes: • Purchase of an existing residential dwelling • Home Improvement • Refinance existing mortgage • Equity Release/Cash Out. • Debt consolidations (Up to 4 excluding ATO)
Loan Term	15-30 years
Cash Out	Up to \$200,000 cash out
Lenders Mortgage Insurance	Payable by the borrower if LVR is greater than 80% and can be capitalized to loan amount
Income Documentation (PAYG)	Last 2 pay slips plus one of the following: • Letter of employment • Latest group certificate / PAYG Summary • Tax assessment notice • 1 month bank statements
Income Documentation (Self-Employed)	 Last 2 years company tax returns and financial statements Last 2 years individual tax return and tax assessment notices
Credit History	Up to 70% LVR - 2 paid defaults up to \$1,000 repaid at least 6 months ago. Discharged Bankrupts, 2 years from application, Explanation required.
Genuine Savings	Not required
Acceptable Security	 Maximum loan amt is less for Cat 2&3 Residential & rural residential securities in categories 1 - 3. Construction up to 2 per title Land size to 5 Hectares



Product Features

Interest Only Options	Interest Only, maximum for 5 years		
Repayment Frequency	Weekly, Fortnightly or Monthly (IO is only monthly)		
Free electronic link to all major credit cards e.g. Visa MasterCard & AMEX	Select "minimum", "set repayments" or "clear in full" and nominate your e-BSB 037-842 and new Account # as soon as the new loan settles		
Repayment Method	Direct Debit from nominated bank account		
Additional Repayments	Unlimited for variable loans, capped to \$20,000 p.a. for fixed rates		
Loan Splits	2 splits		
Offset Sub-Account	Full functionality available per split (frozen during construction)		
Redraw	Unlimited & no minimum online access		
Transaction Facilities	 Online ATM BPAY Redraw Facility Direct Debit 		

Product Fees

Fees	Discription	Amount
	Metro Sydney, Newcastle, Melbourne & Brisbane \$0 – 1M	\$300*
Valuation Fee	Metro Sydney, Newcastle, Melbourne & Brisbane over \$IM	\$495*
	Others	ТВА
Application Fee	Payable at settlement	\$950
Solicitor Documentation Fee	Preparation and execution of consumer loan contract	At cost
Lenders Mortgage Insurance	Payable by the borrower if LVR is greater than 80%.	Genworth LMI
Annual Fee	Annual Fee	\$395
Discharge Fee	Per Loan	\$500

^{*} Indicative amount only. Actual cost is on a case by case basis and payable by client.



VM Residential Near Prime

	Credit Parameters
Minimum Living area	40 m 2
Maximum Loan amount	\$5,000,000 (up to 60% LVR) \$3,500,000 (up to 70% LVR) \$2,000,000 (up to 80% LVR)
Borrower Type	Individuals, Company or Trust, 6 months SE professionals
Loan Purpose	For owner-occupied and investment purposes: • Purchase of an existing residential dwelling • Home Improvement • Refinance existing mortgage • Equity Release/Cash Out
Loan Term	15-30 years
Cash Out	Up to \$100,000, unlimited with evidence for personal, investment or business
Lenders Mortgage Insurance	Payable by the borrower if LVR is greater than 80% and can be capitalized to loan amount
Income Documentation (PAYG)	Last 2 pay slips plus one of the following: • Letter of employment • Latest group certificate / PAYG Summary • Tax assessment notice • 1 month bank statements
Income Documentation (Self-Employed)	 Last 2 years tax returns and financial statements Last 2 years tax assessment notices
6 months SE professionals	 6 months ABN registration supported by 3 months BAS Last 2 years tax return
Credit History	Up to 70% LVR - 2 paid defaults up to \$1,500 repaid at least 6 months ago. Discharged Bankrupts, 2 years from application, Explanation required. Up to 1 month in arrears, maintaining good conduct for at least 3 months Up to 2 months in arrears, maintain good conduct for at least 6 months
Genuine Savings	Not required
Debt Consolidation	Unlimited number of debts including ATO to 50% of loan value.
Acceptable Security	 Maximum loan amt is less for Cat 2&3 High density apartments accepted Residential & Commercial Combo Construction up to 3 per title Serviced apartments to 70% LVR Residential & rural residential securities in categories 1 - 3. Cat 1 Vacant Residential Land to 80% LVR (capped to \$500,000 & 5.0 Hectares)



Product Features

Interest Only Options	Interest Only, maximum for 5 years		
Repayment Frequency	Weekly, Fortnightly or Monthly (IO is only monthly)		
Free electronic link to all major credit cards e.g. Visa MasterCard & AMEX	Select "minimum", "set repayments" or "clear in full" and nominate your e-BSB 037-842 and new Account # as soon as the new loan settles		
Repayment Method	Direct Debit from nominated bank account		
Additional Repayments	Unlimited for variable loans, capped to \$20,000 p.a. for fixed rates		
Loan Splits	10 splits		
Offset Sub-Account	Full functionality available per split (frozen during construction)		
Redraw	Unlimited & no minimum online access		
Transaction Facilities	 Online ATM BPAY Redraw Facility Direct Debit 		

Product Fees

Fees	Discription	Amount
	Metro Sydney, Newcastle, Melbourne & Brisbane \$0 – 1M	\$300*
Valuation Fee	Metro Sydney, Newcastle, Melbourne & Brisbane over \$IM	\$495*
	Others	ТВА
Application Fee	Payable at settlement	\$950
Solicitor Documentation Fee	Preparation and execution of consumer loan contract	At cost
Lenders Mortgage Insurance	Payable by the borrower if LVR is greater than 80%.	Genworth LMI
Annual Fee	Annual Fee	\$395
Discharge Fee	Per Loan	\$500

^{*} Indicative amount only. Actual cost is on a case by case basis and payable by client.





VM Residential Specialist

	Credit Parameters
Minimum Living area	$35 \mathrm{m}^2$
Maximum Loan amount	\$5,000,000 (up to 60% LVR) \$3,500,000 (up to 70% LVR) \$2,000,000 (up to 80% LVR)
Borrower Type	Individuals, Company or Trust
Loan Purpose	For owner-occupied and investment purposes: • Purchase of an existing residential dwelling • Home Improvement • Refinance existing mortgage • Equity Release/Cash Out.
Loan Term	15-30 years
Cash Out	Up to \$200,000, unlimited with evidence for personal, investment or business
Lenders Mortgage Insurance	Payable by the borrower if LVR is greater than 80% and can be capitalized to loan amount
Income Documentation (PAYG)	Last 2 pay slips plus one of the following: • Letter of employment • Latest group certificate / PAYG Summary • Tax assessment notice • 1 month bank statements
Income Documentation (Self-Employed)	 Last 2 years tax returns and financial statements Last 2 years tax assessment notices One year ABN with one year tax returns may be considered
6 months SE professionals	 6 months ABN registration supported by 3 months BAS Last 2 years tax return
Credit History	Single life event landing the borrower to not being able to meet obligations. Council rates arrears can be paid out at settlement
Genuine Savings	Not required
Debt Consolidation	Unlimited number of debts including ATO to 50% of loan value.
Acceptable Security	 Maximum loan amt is less for Cat 2&3 High density apartments accepted Retirement village accepted Construction up to 4 per title (case by case) Close to power lines (away from edge at least 50m) Residential & rural residential securities in categories 1 – 3 Cat 1 Vacant Residential Land to 80% LVR (capped to \$500,000 & 10 Hectares)



Product Features

Interest Only Options	Interest Only, maximum for 5 years (Owner Occupied Interest only)		
Repayment Frequency	Weekly, Fortnightly or Monthly (IO is only monthly)		
Free electronic link to all major credit cards e.g. Visa MasterCard & AMEX	Select "minimum", "set repayments" or "clear in full" and nominate your e-BSB 037-842 and new Account # as soon as the new loan settles		
Repayment Method	Direct Debit from nominated bank account		
Additional Repayments	Unlimited for variable loans, capped to \$20,000 p.a. for fixed rates		
Loan Splits	10 splits		
Offset Sub-Account	Full functionality available per split (frozen during construction)		
Redraw	Unlimited & no minimum online access		
Transaction Facilities	 Online ATM BPAY Redraw Facility Direct Debit 		

Product Fees

Fees	Discription	Amount
	Metro Sydney, Newcastle, Melbourne & Brisbane \$0 – 1M	\$300*
Valuation Fee	Metro Sydney, Newcastle, Melbourne & Brisbane over \$IM	\$495*
	Others	ТВА
Application Fee	Payable at settlement	\$950
Solicitor Documentation Fee	Preparation and execution of consumer loan contract	At cost
Lenders Mortgage Insurance	Payable by the borrower if LVR is greater than 80%.	Genworth LMI
Annual Fee	Annual Fee	\$395
Discharge Fee	Per Loan	\$500

^{*} Indicative amount only. Actual cost is on a case by case basis and payable by client.